

Sanchez, Rodzandra (COE)

From: Diaz-Greco, Gilma M. (COE)
Sent: Thursday, September 13, 2018 4:09 PM
To: Sanchez, Rodzandra (COE)
Subject: INQ 18-218 Eric Burtin, Ocean Spine, LLC (Lobbyist Registration)

INQ 18-218 Burtin

From: Diaz-Greco, Gilma M. (COE)
Sent: Thursday, September 13, 2018 4:08 PM
To: 'Eric Burtin' <EBurtin@oceanspine.com>
Cc: Arrojo, Jose (COE) <Jose.Arrojo@miamidade.gov>; Murawski, Michael P. (COE) <Michael.Murawski@miamidade.gov>; Perez, Martha D. (COE) <Martha.Perez2@miamidade.gov>; Turay, Radia (COE) <Radia.Turay@miamidade.gov>
Subject: INQ 18-218 Eric Burtin, Ocean Spine, LLC (Lobbyist Registration)

Dear Mr. Burtin:

It was a pleasure to speak with you over the phone regarding lobbyist registration requirements in Miami-Dade County.

In our conversation, you clarified that you were inquiring whether a medical product sales representative would be required to register as a lobbyist when he or she is servicing an existing contract with Jackson Health Systems/Public Health Trust (JHS/PHT). You advise that your company lobbied for a JHS/PHT contract and that the sales representative who lobbied for that contract was registered as a lobbyist in the County. Subsequently, the three-year contract was awarded to your company and there are currently two years remaining.

Under these facts, the sales representatives would not have to register as lobbyists because the COE has previously determined that lobbyist registration is not required for sales representatives who are servicing existing contracts. *See* RQO 06-04 (The County Code of Ethics does not require PHT vendors to register as lobbyists to provide technical assistance after the product has been purchased by the PHT.)

Please note that this applies only to servicing of existing contracts. As we discussed, lobbyist registration would be required if any sales representative were to lobby for a modification or renewal of the existing contract; or for any new contract.

This opinion is based on the facts you presented to us, if those facts change or if you have any further questions, please contact us.

Cordially,

Gilma (Mimi) Diaz-Greco
Staff Attorney



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From: Eric Burtin [<mailto:EBurtin@oceanspine.com>]
Sent: Thursday, September 13, 2018 1:25 PM
To: Diaz-Greco, Gilma M. (COE) <Gilma.Diaz-Greco@miamidade.gov>
Subject: Fwd: Question - Protocol for Infrequent Coverage

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Good afternoon,

I am following up on my initial email below. I want to ensure I have the correct answer to pass along to my owner before our next case at Jackson Memorial next week. We want to service our customer but also want to ensure we are abiding by the rules set forth. Once again, thank for your time and guidance on this matter.

Best,

Eric Burtin
Ocean Spine, LLC
Globus Medical - South Florida
(561) 351-2840

----- Forwarded message -----

From: Eric Burtin <eburtin@oceanspine.com>
Date: Wed, Sep 12, 2018 at 2:53 PM
Subject: Re: Question - Protocol for Infrequent Coverage
To: <Gilma.Diaz-Greco@miamidade.gov>, Sanchez, Rodzandra (COE) <Rodzandra.Sanchez@miamidade.gov>

Good afternoon,

To clarify, we are servicing an existing contract with Jackson Health that we have 2 years remaining. I am trying to find out, if servicing an existing contract will a rep have to register a lobbyist when assisting for a short time.

Thank you,

Eric Burtin
Ocean Spine, LLC
Globus Medical - South Florida
(561) 351-2840

On Tue, Sep 11, 2018 at 4:10 PM, Sanchez, Rodzandra (COE) <Rodzandra.Sanchez@miamidade.gov> wrote:

If you can be more specific with your question.

From: Eric Burtin [mailto:eburtin@oceanspine.com]
Sent: Tuesday, September 11, 2018 4:07 PM
To: Sanchez, Rodzandra (COE) <Rodzandra.Sanchez@miamidade.gov>
Subject: Question - Protocol for Infrequent Coverage

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reportspam@miamidade.gov **Enterprise Security Office**

Good afternoon Rodzandra,

Any chance you know what the protocol is for infrequent (maybe once a year) coverage for non lobbyists in Miami-Dade? If not, do you know who the best person is to find this out?

Thank you,

Eric Burtin

Ocean Spine, LLC

Globus Medical - South Florida

(561) 351-2840