From: Ethics (COE)
Sent: Friday, June 22, 2007 10:37 AM
To: 'Keith Wylde'
Subject: RE: Lobby requirements

JNQ 07-96

Mr. Wylde,

The Miami Dade Commission on Ethics and Public Trust is responsible for interpreting and enforcing the Lobbying Registration and Reporting Ordinance. Any person who meets with County staff in an effort to persuade or influence them to purchase the products or services of the sales representative's company is considered a lobbyist and must register. A person merely sharing information with County staff is probably not lobbying.

When you indicate in your e-mail that employees in your company talk to different groups within Miami-Dade County, this could be a form of lobbying depending on who is present at the these meetings and the matters discussed. The bottom line is the Ethics Commission has issued several opinions finding that sales representing make presentations and proposals to County to purchase their products are lobbying. Failure to register may result in that person and his/her firm from being permitted to do business with Miami-Dade County government for a period of time.

If you have any additional questions, feel free to contact me at your convenience.

Sincerely,

Robert Meyers, Executive Director
Miami-Dade Commission on Ethics and Public Trust
(305) 350-0613

-----Original Message-----
From: Keith Wylde [mailto:keith@miamimicro.com]
Sent: Thursday, June 21, 2007 2:06 PM
To: Ethics (COE)
Cc: Jaime Arana
Subject: Lobby requirements

Hi,

Miami Micro Data, Inc. is a local company (registered vendor with Miami Dade County) that sells and supports project management software products from a company called Primavera Systems. These products are used by companies to help them plan and manage large projects. We have recently been told that we need to register as lobbyists in order to talk to different groups within Miami Dade County. Is this true? Do all companies that sell products to Miami Dade County need to register as lobbyists if they talk directly to people that need their products.

Thanks,

Keith

Miami Micro Data provides project management software and solutions.

www.miamimicro.com
305-669-3006